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Wilson Begins Work as SKED's SBA/Business Loan Officer

SOMERSET, Ky. – Kimberly J. Wilson brings 20 years of commercial lending experience with her, as she begins work as SKED's SBA/Business Loan Officer this week.

The Bell County native has lived in a number of different states and regions across the country, during her extensive career. She's worked with businesses to develop multi-million dollar financing packages across the state, received U.S. Small Business Administration (SBA) training at locations across the U.S. and worked with commercial bankers throughout the region. But when she saw the opportunity to "come home" to help businesses in Southeast Kentucky and across the state startup and expand, with SKED's loan funds, she couldn't pass on the opportunity.



KIM WILSON

"I am excited to join SKED and become a part of an organization that does such great work in the area I grew up," Wilson said. "I'm ready to take my 20 years of lending experience and gear that expertise toward promoting business development in the region where I'm from."

She's spent the last six years working as Loan Operations Manager at Community Ventures Corporation (CVC) in Lexington, Ky. At CVC, she directed all aspects of loan administration including closing and funding, extensive servicing, and liquidation/work out modifications of the Community Development Corporation (CDC)'s \$40 million SBA 504 loan portfolio. This valuable experience will help her to grow SKED's burgeoning SBA 504 Loan Program. Her extensive training in all areas of SBA lending will give SKED's lending

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department a boost of energy by developing and connecting key relationships among the region's banking industry and small business arena.

In addition to Wilson's professional experience, she holds bachelor's degrees in Business Administration and Computer Information Systems from Eastern Kentucky University (EKU) in Richmond, Ky.

SKED Executive Director Brett Traver says Wilson's extensive knowledge of the SBA programs, comprehensive CDC training and her desire to use her experience to help small business owners in Southeast Kentucky created a compelling array of reasons to select her for the position.

"We are pleased to have Kim join our staff," said Traver. "It's been our goal to grow the SBA 504 Loan Program, since I became executive director nearly two years ago. Kim brings a wealth of knowledge and key contacts to our CDC that will help us further develop and expand our reach in the region and state.

Wilson is married to Mike Wilson. They have a son, Thomas Benjamin Wilson, who lives in Richmond. He's working on his second bachelor's degree at ECU and is employed there.

When she's not corralling million dollar loan packages, she enjoys spending time with her family and traveling throughout the United States, fishing, landscaping and watching college football and University of Kentucky basketball.

She can be reached at the SKED offices, located in the Center for Rural Development, by phone at (606) 677-6143 or email at kwilson@centertech.com.

SKED is a nonprofit economic development organization and has been designated a CDC by the U.S. Small Business Administration. The organization was formed 30 years ago by Fifth District Congressman Hal Rogers to create jobs in Southeast Kentucky.

Its corporate office is based in Somerset, with a satellite location in Whitesburg, and serves a 45-county service region. A staff of nine professionals works with business owners, small and large, to identify financing solutions to fund their location, expansion and working capital needs, and provide them the technical assistance and training they need to succeed.

For more information about SKED, visit our website: www.southeastkentucky.com.